



Frontier Logistical Services

Headquarters – Nashville, TN

Terminal Locations – Louisville, KY; Nashville, TN; Memphis, TN; Little Rock, AR; Oklahoma City, OK

100+ employees

Frontier Logistical Services (FLS) is a national leader in trucking and logistics, bridging the gap between chemical manufacturers and the industrial companies who rely on those chemicals. Services include the sales and transportation of commonly used chemicals and specialty chemicals throughout the United States.

Business Challenge –

FLS used a ShoreTel phone system across all locations. Collaboration tools were very limited internally and non-existent externally. All sites required costly legacy MPLS connectivity and annual software subscriptions from the manufacturer in order to maintain. Administration of the platform was also costly and burdensome as it required physical resources be deployed onsite.

Benefits Realized –

By moving to Altus, FLS was able to significantly reduce monthly expenses and increase productivity. Implementing Webex Calling allowed FLS to eliminate costly legacy trunking, annual software subscriptions and truck rolls for administrative changes. The company replaced its legacy MPLS with SD-WAN and fiber connectivity, increasing bandwidth while reducing costs. Lastly, FLS also implemented Webex Meetings to enhance their ability to communicate / collaborate both internally and externally with customers. The entire solution is managed through a single pane of glass via Cisco's Control Hub.